

NORTHWIND

January 2014

Practice Exercises - Sales & Catering Session 2

Please use the Company List below to complete the following exercises

- 1. Create a booking for Company #1 using the GRG Function screen for next week for one day and add a Do Not Move and change the room price
- 2. Create a booking for Company #3 using the Single Day View for today and block 2 function rooms and add a booking trace
- 3. Search for Company #1 and change the client phone number and add 2 more contact names
- 4. Search for Company #2 and use the Booking Rapid functions in the Single Day View and move one of the two function rooms to a different room
- 5. Search for Company #3 and use the Booking Rapid functions in the Single Day View to copy another room
- 6. Create a booking for Company #4 from The Month View and block one function room for every Thursday for the next 5 weeks.
- Create a booking for Company #5 from the Month View and block 3 function rooms for 3 days
- 8. Search for Company #2 and create a Group Master with Room Blocks, Rate and Rooming List
- 9. Create a booking for Company #6 and add a Group Master with full details including Charge Routing Rules
- 10. Search for Company #5 and add a Group Master with full details

Company List:

- 1. Globus Enterprise
- 2. AirTrans Corp
- 3. Blue Cross Blue Shields
- 4. Landmark Builders
- 5. Zig Zag Financials
- 6. Tang & Lam Assoc.

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